

## Contact

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## Top Skills

Renewable Energy  
Energy  
Sustainability

# Ian Sneed

Director of Demand & Distributed Resources  
Philadelphia

## Summary

Versatile, results focused energy professional with a breadth of operational experience that spans both the supply side and demand side of wholesale power markets.

My focus at Customized Energy Solutions is on all things “Behind The Meter”; helping clients with DR and DER assets capture and maximize the various revenue streams available through ISO and utility programs.

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## Experience

Customized Energy Solutions  
Director of Demand & Distributed Resources  
May 2021 - Present (1 year)  
Philadelphia, Pennsylvania, United States

Galt Power, Inc.  
Director of Operations  
April 2013 - December 2021 (8 years 9 months)

Community Energy  
2 years 10 months  
Manager, On-Site Energy Systems  
January 2011 - January 2013 (2 years 1 month)

Sales & Marketing Associate  
April 2010 - January 2011 (10 months)

State Farm Insurance  
Business Lines Underwriter  
April 2007 - April 2010 (3 years 1 month)

Global Partners for Development  
Project Consultant

July 2003 - March 2007 (3 years 9 months)  
Dhaka, Bangladesh

InterVarsity Christian Fellowship  
Team Leader  
June 1995 - June 2003 (8 years 1 month)

The Wharton School  
Teaching Assistant  
August 1993 - June 1997 (3 years 11 months)

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## Education

University of Pennsylvania  
BA, Economics