

# Tampon Tribe

## Monthly Income Statement

For the year ended Jan 2022 to Dec 2022

**2022**

### Revenues

Sales Revenue	262,549.71
Sales Revenue - Wholesale	35,672.51
Sales Revenue - B2B	849,023.38
Sales Tax Remitted	- 447.06
Returns & Allowances	- 1,250.40
<b>Total Revenues</b>	<b>1,145,548.14</b>

### Cost of Sales

Cost of Goods Sold	427,399.00
Cost of Goods Sold - Freight	21,943.14
<b>Total Cost of Sales</b>	<b>449,342.14</b>

<b>Gross Profit</b>	<b>696,206.00</b>
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### Operating Expenses

Bank & ATM Fee Expense	681.00
Business Meals Expense	585.66
Charitable Contributions	1,760.00
Computer Equipment Expense	35.03
Facility & Utilities Expense	582.23
Gas & Auto Expense	4,166.82
Gifts Expense	20.00
Independent Contractor Expense	140,742.60
Insurance Expense - Auto	684.32
Insurance Expense - Business	3,386.19
Interest Expense	10,853.88
License & Fee Expense	6,761.43
Loan Payments - Marketing Advance - Clearco	11,444.79
Marketing & Advertising Expense	54,664.80
Merchant Fees Expense	13,558.44
Office Kitchen Expense	423.70
Office Supply Expense	4,333.98
Parking & Tolls Expense	27.50

Payroll Expense - Administration	270.00
Phone & Internet Expense	1,742.31
Postage & Shipping Expense	21,751.40
Professional Service Expense	2,251.50
Publication/Subscription Expense	145.00
Recruiting & HR Expense	173.40
Rent or Lease Expense	49,750.00
Software & Web Hosting Expense	30,704.34
Travel & Transportation Expense	4,292.96
Uniforms Expense	185.05
<b>Total Operating Expenses</b>	<b>365,978.33</b>
<b>Net Profit</b>	<b>330,227.67</b>

**Tampon Tribe****Balance Sheet**

As of year ended December 31, 2022

**2022****Assets**

Citi Bank - Checking - 6677	41,394.80
Accounts Receivable	965,325.37
Inventory	244,914.64
Property Plant & Equipment	33,000.00
<b>Total Assets</b>	<b>1,284,634.81</b>

**Liabilities**

Brex - Credit Card	785.95
Promissory Note - Launch	100,000.00
Lachlan Cameron - Convertible Note	10,000.00
Starta-Brightsky Ventures - Convertible Note	40,000.00
Wefunder - Convertible Note	176,842.50
Unknown Investor - Convertible Note	174,643.55
Loan - Wayflyer	-
Loan - CBB	7,058.71
Loan - Shopify Capital	-
Loan - Fundbox	-
SAFE Note - Wefunder	105,073.80
<b>Total Liabilities</b>	<b>614,404.51</b>

**Equity**

Capital Shares @\$ 0.00001/ share	60.00
Net Income (Loss)	330,227.67
Retained Earnings	339,942.63
<b>Total Equity</b>	<b>670,230.30</b>

<b>Total Liabilities and Equity</b>	<b>1,284,634.81</b>
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Note: Cash accounting method was used in 2021

**Tampon Tribe**  
**Monthly Cash Flow Statement**  
For the period ending December 31, 2022

**2022**

**Cash, Beginning** **136,301.48**

**Operational Activities**

Net Income (Loss) 330,227.67

Movement of current assets and liabilities:

(Increase)Decrease in Accounts Receivable - 965,325.37

(Increase)Decrease in Inventory 431,786.64

Decrease(Increase) in credit card balance - 3,728.13

**Net Cash Flow from Operations** - **207,039.19**

**Investing Activities**

Cash receipts -

Cash payments

**Net Cash Flow from Investing Activities** -

**Financing Activities**

Loan proceeds: 164,325.42

Loan payments: - 52,192.91

**Net Cash Flow from Investing Activities** **112,132.51**

Net Increase(Decrease) in Cash - 94,906.68

**Cash, Ending** **41,394.80**