

Tampon Tribe

Monthly Income Statement

For the year ended Jan 2022 to Dec 2022

2022

Revenues

Sales Revenue	262,549.71
Sales Revenue - Wholesale	35,672.51
Sales Revenue - B2B	849,023.38
Sales Tax Remitted	447.06
Returns & Allowances	1,250.40
Total Revenues	1,145,548.14

Cost of Sales

Cost of Goods Sold	427,399.00
Cost of Goods Sold - Freight	21,943.14
Total Cost of Sales	449,342.14

Gross Profit

696,206.00

Operating Expenses

Bank & ATM Fee Expense	681.00
Business Meals Expense	585.66
Charitable Contributions	1,760.00
Computer Equipment Expense	35.03
Facility & Utilities Expense	582.23
Gas & Auto Expense	4,166.82
Gifts Expense	20.00
Independent Contractor Expense	140,742.60
Insurance Expense - Auto	684.32
Insurance Expense - Business	3,386.19
Interest Expense	10,853.88
License & Fee Expense	6,761.43
Loan Payments - Marketing Advance - Clearco	11,444.79
Marketing & Advertising Expense	54,664.80
Merchant Fees Expense	13,558.44
Office Kitchen Expense	423.70
Office Supply Expense	4,333.98
Parking & Tolls Expense	27.50

DS
JE

Payroll Expense - Administration	270.00
Phone & Internet Expense	1,742.31
Postage & Shipping Expense	21,751.40
Professional Service Expense	2,251.50
Publication/Subscription Expense	145.00
Recruiting & HR Expense	173.40
Rent or Lease Expense	49,750.00
Software & Web Hosting Expense	30,704.34
Travel & Transportation Expense	4,292.96
Uniforms Expense	185.05
Total Operating Expenses	365,978.33
Net Profit	330,227.67

Tampon Tribe
Balance Sheet
As of year ended December 31, 2022

2022**Assets**

Citi Bank - Checking - 6677	41,394.80
Accounts Receivable	965,325.37
Inventory	244,914.64
Property Plant & Equipment	33,000.00
Total Assets	1,284,634.81

Liabilities

Brex - Credit Card	785.95
Promissory Note - Launch	100,000.00
Lachlan Cameron - Convertible Note	10,000.00
Starta-Brightsky Ventures - Convertible Note	40,000.00
Wefunder - Convertible Note	176,842.50
Unknown Investor - Convertible Note	174,643.55
Loan - Wayflyer	-
Loan - CBB	7,058.71
Loan - Shopify Capital	-
Loan - Fundbox	-
SAFE Note - Wefunder	105,073.80
Total Liabilities	614,404.51

Equity

Capital Shares @ \$ 0.00001/ share	60.00
Net Income (Loss)	330,227.67
Retained Earnings	339,942.63
Total Equity	670,230.30

Total Liabilities and Equity	1,284,634.81
-------------------------------------	---------------------

Note: Cash accounting method was used in 2021

DS
JE

Tampon Tribe
Monthly Cash Flow Statement
For the period ending December 31, 2022

2022

Cash, Beginning		136,301.48
Operational Activities		
Net Income (Loss)		330,227.67
Movement of current assets and liabilities:		
(Increase)Decrease in Accounts Receivable	-	965,325.37
(Increase)Decrease in Inventory		431,786.64
Decrease(Increase) in credit card balance	-	3,728.13
Net Cash Flow from Operations	-	207,039.19
Investing Activities		
Cash receipts		-
Cash payments		
Net Cash Flow from Investing Activities		-
Financing Activities		
Loan proceeds:		164,325.42
Loan payments:	-	52,192.91
Net Cash Flow from Investing Activities		112,132.51
Net Increase(Decrease) in Cash	-	94,906.68
Cash, Ending		41,394.80