

Contact

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Top Skills

Government
Strategic Planning
Team Leadership

Honors-Awards

Hall of Fame Ethics Award

Doug Willmore

Chief Executive Officer at World Tree
Los Angeles Metropolitan Area

Summary

Impact investing for a sustainable future.

Experience

World Tree

Chief Executive Officer

November 2019 - Present (2 years 7 months)

Los Angeles

City of Rancho Palos Verdes

City Manager

March 2015 - November 2019 (4 years 9 months)

Rancho Palos Verdes, CA

Serving 43,000 residents and responsible for a \$35M annual budget.

City of Bell, California

City Manager

June 2012 - March 2015 (2 years 10 months)

Bell, CA

Serving 36,000 residents and responsible for a \$25M budget and 70 FT employees and 90 PT employees. Chosen to rebuild City Government and keep the City out of bankruptcy after the notorious Bell 8 scandal. The City was virtually insolvent in June 2012 when starting with a General Fund balance of less than \$200K. The General Fund balance was \$22.5M in March 2015 when leaving. The City had a crushing debt load of almost \$150M in June 2012. Debt was reduced to \$79M by March 2015. Negotiated, entitled, and closed a complex "short sale" of 40.5 acres of industrial property in Bell for \$44.5M. The transaction produced an additional 800.00 sq. ft. of new industrial space.

City of El Segundo

City Manager

April 2011 - February 2012 (11 months)

El Segundo, CA

Serving 18,000 full-time residents and more than 70,000 day-time residents and responsible for a \$100M budget and 300 FT employees. Responsible for all aspects of City management in a full service City. Negotiated with Federal Realty for the investment and development of 115,000 sq. ft. of new upscale retail and commercial space. Identified and analyzed significant tax inequity and initiated negotiations that ended up bringing the City more than \$200M in new tax revenue from a single major taxpayer over the following 20 years.

Salt Lake County

Chief Administrative Officer

January 2005 - April 2011 (6 years 4 months)

Salt Lake City, UT

Serving over 1,000,000 residents and responsible for an \$811M budget and 4000 FT employees and 3000 PT employees. Direct reports were Public Works Director, Human Services Director, Community Services Director, Chief Financial Officer, Environmental Policy Coordinator, Criminal Justice Services Coordinator, and Emergency Services Director. Oversaw budgets of independently elected Sheriff, District Attorney, Clerk, Auditor, Recorder, Treasurer, and Surveyor. During difficult economic times, increased innovation, collaboration, and efficiency to reduce overall County budget by \$39M for 2009 and \$36M in 2010; yet services to citizens increased in both 2009 and 2010; constructed four new libraries, three new senior centers, and two new recreation centers in 2010 while absorbing operational costs into existing budget; all while increasing the General Fund balance from \$23M to \$42M. Passed legislation and completed engineering design and complex PPA financing structure for 1.6MW of PV Solar on rooftops of County libraries, recreation centers, and convention center.

Reference Pathology Services

Chief Executive Officer

November 1998 - November 2003 (5 years 1 month)

Salt Lake City, UT

As Chief Executive Officer and one of two major shareholders, led the growth and turnaround of a research pathology laboratory from 21 employees and \$1.2M in revenue upon joining the company 1988 to 120 employees and \$22.2M in revenue upon the company's sale in December of 2002. Designed and implemented new strategic direction of company that directly led to growth and expansion of sales and service into 30 states. Increased net profits from - \$120K in 1998 to \$3.9M in 2002.

- Managed sale of company in December 2002 to Ameripath, Inc. for \$33.5M.

London Perret Roche

Senior Consultant

February 1996 - November 1998 (2 years 10 months)

Edison, NJ

As senior consultant and engagement manager, managed large-scale, long-term transformation efforts in Fortune 50 companies. Clients included Lucent Technologies, Bell Atlantic, Proctor & Gamble, and NYNEX.

Summit West

Chief Executive Officer

June 1988 - February 1996 (7 years 9 months)

Salt Lake City, UT

With three other partners, led the acquisition, successful turnaround, and sale of 4 financially troubled real estate and construction related projects.

USAID

Private Sector Development Officer

May 1985 - May 1988 (3 years 1 month)

U.S. Department of State Office, Belize

Designed and managed all private sector development initiatives in Belize for the United States Government.

Education

University of Utah

Master of Public Administration - MPA · (1996)

George Mason University

Bachelor of Science - BS, Public Administration · (1983)