



## Richard Gabriel

COO GLG Pharma, LLC; Executive GLG Pharma, SA  
Greater Boston Area

GLG Pharma, LLC

Suffolk University Executive  
MBA

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Real expertise in cGMP process scale up and compliance. Completely understand the needs of a API manufacturing facility and build processes that are scalable, environmentally acceptable and safe. 3 FDA inspections with no 483's, ISO certification, DEA registration, DoD compliance, NCI contractor a...

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### Experience



#### Partner and Chief Operating Officer

GLG Pharma, LLC

Aug 2009 – Present • 8 yrs 10 mos  
Jupiter, Florida

A start-up cancer company that licensed a portfolio of STAT3 inhibitors and a diagnostic that attacks the STAT mechanism in three different points. First, Phosphorylation, second, inhibiting STAT3 dimers and third, inhibiting STAT3 DNA binding. Raising capital and the Moffitt Cancer Center is a 20% owner in the company. Working with Total Cancer Patient Care concept of marrying diagnostics with cancer drug treatment.



North  
Shore  
InnoVentures,  
Beverly,  
MA

#### Adviser/Mentor

North Shore InnoVentures, Beverly, MA

2008 – 2015 • 7 yrs  
North Shore of Boston

Mentoring start-up companies and executives on navigating the funding waters of today's economy for biotechnology and life science companies. Focusing on alternative financing, grants and other sources of capital. Helping companies develop operational plans for manufacturing under cGMP, GLP and GCP as well as DoD funding opportunities. Public company experience, what is the SEC and how to survive it? Mentoring two great start-up's right now! Marc Bazin's HepatoChem and Joel Berniac's Akkrivis (sharing Akkrivis with Hemmie Chang from Foley, Hoag).



Semaphore, Inc.

#### Director, Life Sciences

Semaphore, Inc.

2004 – 2015 • 11 yrs

As director of the Life Sciences Practice at Semaphore I participate in all aspects of a business from its creation as a new technology to its death as a liquidation or take-over, merger or sale. At Semaphore we perform among other tasks, technology due diligence, consulting services on start-ups, product line evaluation, technology competitive analysis and specific market intelligence gathering. We work across a wide range of technologies in the Life Sciences from

Drugs to Diagnostics to Devices and supporting software and hardware. Got a problem? Give us a call.



### Member of the Advisory Board

HepatoChem

Mar 2011 – Nov 2013 • 2 yrs 9 mos

Beverly, Massachusetts

I am fortunate to be a part of the North Shore initiative to help mentor and advise start-up life science companies. HepatoChem and Marc Bazin and his team meet and exceed all the criteria as a successful start-up and entrepreneur. HepatoChem is an exciting investment opportunity in the Pharma and Biotech space, A industry that needs HepatoChem's products and services. HepatoChem can help speed clinical drug selection and development at lower costs and in shorter time lines. Metabolites are part of the focus of the FDA (2008), anyone not paying attention to FDA suggestions and recommendations could find that decision quite costly in dollars and time. HepatoChem can help.



### Partner

SG2 Ventures

2008 – 2012 • 4 yrs

SG2 Ventures is a company developing an anemia drug based on the fusion protein of two erythropoietin molecules linked by a non-allergenic, simple long chain peptide. This linkage imparts on the new material a lower affinity to the EPO stimulating site which translates to a longer half-life, fewer injections and greater stability with less toxicity. SG2 Ventures is seeking partnerships, investment, merger or acquisition to advance the new therapy.

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## Education



### Sulfolk University Executive MBA

Master of Business Administration (MBA), Business Administration and Management,

General

1984 – 1988

Activities and Societies: Worked Full Time and started company

Executive MBA Program



### Ohio Dominican College

Bachelor of Applied Science (B.A.Sc.), Chemistry

1975 – 1979

Activities and Societies: Worked full time and attended night and weekend

Bachelor of Science, Chemistry



### The Ohio State University

None, Microbiology and Virology

1973 – 1976

Activities and Societies: Columbus Zoo Veterinary Assistant, Ohio State Veterinary Clinic Technician

Had been accepted into The Ohio State Graduate Program for Microbiology and Limnology but had to seek employment and did not attend.

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## Volunteer Experience



### Mentor

Northshore Innoventions Center

2009 – 2015 • 6 yrs

InnoVentures Center

Mentoring entrepreneurs in their start-up company. Companies include:

Akrivis Technologies, LLC (http://www.akrivis.com) Joel Berniac, PhD, co-founder, president  
HepatoChem, Inc. (http://www.hepatochem.com) Marc Bazin, co-founder, president  
WindGap Medical, Inc. (http://www.windgapmedical.com) Chris Stepanian, co-founder  
President and Brent Buchine, co-founder and Chief Technical Officer

### Skills & Endorsements

#### Biotechnology · 99+

Endorsed by Indu Javeri and 16 others who are highly skilled at this



Endorsed by 2 of Richard's colleagues at North Shore InnoVentures, Beverly, MA

#### Start-ups · 79

Endorsed by Joseph J Cote Jr and 5 others who are highly skilled at this



Endorsed by 2 of Richard's colleagues at North Shore InnoVentures, Beverly, MA

#### Pharmaceutical Industry · 78

Endorsed by Indu Javeri and 2 others who are highly skilled at this



Endorsed by 2 of Richard's colleagues at North Shore InnoVentures, Beverly, MA

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