

Cornelius Alexander Fitzgerald

160 Crane Drive San Anselmo, California 94960
c.fitzgerald@cleanenergyholdingsllc.com

Goal for Work: Continue to do work worth doing. Listen more than speaking and consistently evolve from a static leader toward helping identify what an organization needs and executing on those needs.

EXPERIENCE

5/19 – Current	Clean Energy Holdings, LLC <i>President, Co-Founder</i>	San Francisco, California
	<ul style="list-style-type: none">Created technology driven, renewable energy investment platformDeveloped investment commitments of ~\$1B+; active project developments of ~\$2B+Organized proprietary and non-proprietary project identification and due diligence systemNegotiated with capital partners for development, construction and permanent financingsLed and negotiated strategic alliance partnerships to balance investment platform competencies	
1/12 – 2020	Wind Harvest International, Inc. <i>Director of Finance and Strategy</i>	San Francisco, California
	<ul style="list-style-type: none">Helped lead with the development of innovative wind turbine design from prototype to commercially viable productIdentified and hired expertise needed to evolve company into professional organizationNegotiated several equity investment term-sheets and led overall deal constructionSupported the company across disciplines to provide team what it needed to growRepresented the identity/story of the company in varied business and social contexts globally	
5/10 – 1/12	Wells Fargo, One Wells Fargo Strategy Group <i>Strategic Planning Consultant</i>	San Francisco, California
	<ul style="list-style-type: none">Led aspects of execution strategy for largest merger in Financial Services history (~30M accts)Analysis and business plan re-design for \$20B Family Wealth Management businessDeveloped synthesis of business impact from new technologies on traditional bank ‘branch’ networkContributed to re-structuring strategy/implementation for \$25B per year Consumer Credit businessCreated multiple business process improvements to enhance banks effectiveness and increase customer experience across banking channels	
10/09 – 4/10	Keiretsu Forum, Angel Investing Group <i>Associate</i>	San Francisco, California
	<ul style="list-style-type: none">Created formal due diligence guideline for consistent investor evaluation of venturesDeal screening to determine viability of Entrepreneur pitching to Angel Investor forums	
5/06 – 2/08	Patpatia & Associates, Inc. <i>Associate Consultant</i>	Berkeley, California
	<ul style="list-style-type: none">Acted as lead consultant to client on \$20M+ national growth initiative for innovative product design, development and securing national distribution accessDeveloped team leadership skills managing day-to-day activities for 5 consultants & balancing 3 major projects simultaneouslyDemonstrated presentation skills during NYSE firms’ Board of Directors meeting & institutional sales meetings with 30+ financial service firmsFormulated financial model leveraged in client’s decision to fund a new national growth initiativeConsistently volunteered for difficult tasks to extend my core competenciesAuthored insurance trade article published and distributed to 900 CEO’sCo-authored clients national marketing campaign: e.g. copy and layout for website & printCreated multiple detailed project plans to create implementation blueprints for client firm	

EDUCATION

Dominican University of California	
MBA in Sustainable Enterprise	May 2010
<ul style="list-style-type: none">Systemic Thinking Activities:	

- Initiated systemic review of \$50M Natural Beef business & designed tangible action steps
- Facilitated management decisions surrounding complexity & future uncertainty
- HIP Investor Intern: development of scorecard analytic for HIP500 portfolio product offering

University of Arizona

Eller College of Business, Bachelor of Science in Finance, GPA: 3.4 December 2004

- Selected for merit based portfolio management (\$1M) class with MBA students
- UBS Financial Services Intern: created research/updates within \$42M retail asset mgmt. portfolio

ACTIVITIES

- Board Member: Country Natural Beef, \$50M co-operative of family owned ranches
- Travel: Brilliant to learn different perspectives, historical reference points and stay engaged globally
- IRONMAN 70.3 triathlons