



Per Suneby

Co-Founder & Managing Director at Sternhill Associates

Greater Boston Area

Connect



Sternhill Associates



Harvard Business School



See contact info



500+ connections

Leadership and consulting/advisory roles with startup companies, venture capital firm, and F500 technology companies. Over 30 years experience in communications, networking, security, IT systems, medtech, power generation, and clean energy/clean water technologies and solutions. Pro...

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Experience



Co-Founder & Managing Director

Sternhill Associates

Jul 2015 – Present • 3 yrs 1 mo

Greater Boston Area

Provides private investment capital and management consulting services to early-stage companies in high tech, medical science and energy. Sternhill is currently engaged with 6 innovative companies as an equity investor, consultant, advisory, or member of the Board of Directors.

Member of the Board of Directors & SVP, Corporate Development



LiquidPiston, Inc.

Mar 2016 – Present • 2 yrs 5 mos

Bloomfield, CT

Developer of high-efficiency, multi-fuel internal combustion engines

Corporate Development

Sommetrics, Inc

Aug 2015 – Sep 2016 • 1 yr 2 mos

Greater San Diego Area

Developer of medical devices for breathing-related sleep disorders

Chairman of the Board

Bytelight, Inc.

Jul 2011 – May 2015 • 3 yrs 11 mos

Greater Boston Area

Bytelight is pioneering the development of enterprise indoor location-based services using LED light communications and physical-digital mapping. Acquired by Acuity Brands.

**Founder**

rd

Vanguard Renewables, LLC

Renewabl

Mar 2014 – Apr 2015 • 1 yr 2 mos

es, LLC

Wellesley, MA

Developer of distributed generation projects using advanced bioconversion processes and business operations methods.

[Show more ▾](#)**Education****Harvard Business School**

rd

MBA, General Business Administration & Management

Business

1977 – 1979

School

**The University of British Columbia**

University

B.A. Sc., Electrical Engineering

of British

1969 – 1975

Columbia

Activities and Societies: VP of EE Club

Spent a year travelling in Europe, N. Africa.

Volunteer Experience**Mentor to clean energy and clean water startups**

ech Open

Cleantech Open Northeast

Northeast

Mar 2012 – Present • 6 yrs 5 mos

Environment

I serve as a team mentor to 1-2 competing startup teams annually

**Mentor**

Venture

MIT Venture Mentoring Service

Mentoring

Aug 2015 – Present • 3 yrs

Service

Science and Technology

Company-building mentor to startups in the cleantech, Internet of Things (IoT), digital health, and selected industrial arenas.

Skills & Endorsements**Start-ups** • 99+

Endorsed by Charlie Cameron and 25 others
 who are highly skilled at this

Endorsed by 2 of Per's colleagues at
 LiquidPiston, Inc.

Strategy • 78

Endorsed by Gary Ambrosino and 7 others who are highly skilled at this

Strategic Partnerships • 77

Endorsed by Christopher Mirabile and 8 others who are highly skilled at this

[Show more ▾](#)

Recommendations

Received (0)

Given (1)

**Vinit Nijhawan**Entrepreneur, Venture
Capitalist, AcademicOctober 10, 2013. Per worked
with Vinit but at different
companies

Vinit has been and continues to be a driving force for BU's technology development and commercial venturing. Vinit reached out to me to join the Kindle Mentoring Program as an experienced entrepreneur, which created the exposure to and with the BU student team that became ByteLight, Inc. ByteLight is now a venture-backed startup company using LED visible light communications to enable indoor positioning services for people and things with a light-detecting device (e.g., any smartphone, tablet). I have had the pleasure of working with the team from their days of BU-hosted experimentation and now serve as Chairman of the Board.

