






**Per Suneby**  
Co-Founder & Managing Director at Sternhill Associates  
Greater Boston Area

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 **Sternhill Associates**  
 **Harvard Business School**  
 **See contact info**  
 **500+ connections**

Leadership and consulting/advisory roles with startup companies, venture capital firm, and F500 technology companies. Over 30 years experience in communications, networking, security, IT systems, medtech, power generation, and clean energy/clean water technologies and solutions. Pro...

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## Experience



### Co-Founder & Managing Director

Sternhill Associates

Jul 2015 – Present • 3 yrs 1 mo

Greater Boston Area

Provides private investment capital and management consulting services to early-stage companies in high tech, medical science and energy. Sternhill is currently engaged with 6 innovative companies as an equity investor, consultant, advisory, or member of the Board of Directors.



### Member of the Board of Directors & SVP, Corporate Development

LiquidPiston, Inc.

Mar 2016 – Present • 2 yrs 5 mos

Bloomfield, CT

Developer of high-efficiency, multi-fuel internal combustion engines

### Corporate Development

Sommetrics, Inc

Aug 2015 – Sep 2016 • 1 yr 2 mos

Greater San Diego Area

Developer of medical devices for breathing-related sleep disorders

### Chairman of the Board

Bytelight, Inc.

Jul 2011 – May 2015 • 3 yrs 11 mos

Greater Boston Area

Bytelight is pioneering the development of enterprise indoor location-based services using LED light communications and physical-digital mapping. Acquired by Acuity Brands.

**Founder**

Vanguard Renewables, LLC

Mar 2014 – Apr 2015 • 1 yr 2 mos

Wellesley, MA

Developer of distributed generation projects using advanced bioconversion processes and business operations methods.

[Show more](#) ▾**Education****Harvard Business School**

MBA, General Business Administration &amp; Management

1977 – 1979

**The University of British Columbia**

B.A. Sc., Electrical Engineering

1969 – 1975

Activities and Societies: VP of EE Club

Spent a year travelling in Europe, N. Africa.

**Volunteer Experience****Mentor to clean energy and clean water startups**

Cleantech Open Northeast

Mar 2012 – Present • 6 yrs 5 mos

Environment

I serve as a team mentor to 1-2 competing startup teams annually

**Mentor**

MIT Venture Mentoring Service

Aug 2015 – Present • 3 yrs

Science and Technology

Company-building mentor to startups in the cleantech, Internet of Things (IoT), digital health, and selected industrial arenas.

**Skills & Endorsements****Start-ups** · 99+

Endorsed by Charlie Cameron and 25 others who are highly skilled at this



Endorsed by 2 of Per's colleagues at LiquidPiston, Inc.

**Strategy** · 78

Endorsed by Gary Ambrosino and 7 others who are highly skilled at this

**Strategic Partnerships** · 77

Endorsed by Christopher Mirabile and 8 others who are highly skilled at this

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## Recommendations

Received (0)

Given (1)

**Vinit Nijhawan**Entrepreneur, Venture  
Capitalist, AcademicOctober 10, 2013, Per worked  
with Vinit but at different  
companies

Vinit has been and continues to be a driving force for BU's technology development and commercial venturing. Vinit reached out to me to join the Kindle Mentoring Program as an experienced entrepreneur, which created the exposure to and with the BU student team that became ByteLight, Inc. ByteLight is now a venture-backed startup company using LED visible light communications to enable indoor positioning services for people and things with a light-detecting device (e.g., any smartphone, tablet). I have had the pleasure of working with the team from their days of BU-hosted experimentation and now serve as Chairman of the Board.

